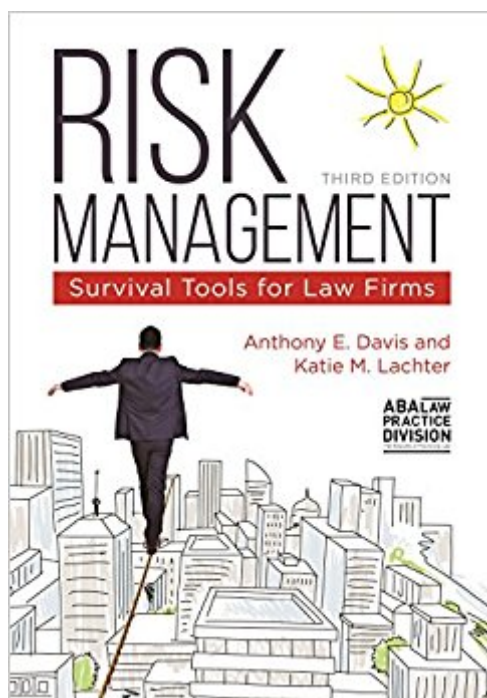


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Risk Management: Survival Tools For Law Firms



Synopsis

When the second edition of *Risk Management: Survival Tools for Law Firms* was published in 2007, the legal landscape was very different. Since then developments like new technologies, the financial crisis, and the rise of non-lawyers as major providers of legal services have all transformed the legal world immeasurably. In this new environment, managing risk no longer means simply avoiding malpractice claims and staying ethical. It now requires lawyers and law firms to address an increasingly complex world of rules and regulations in order to keep firms both respected and profitable. This all-new, updated third edition by Anthony E. Davis and Katie M. Lachter moves past recognizing risk and addresses the realities of managing risk. From managing employees to performing appropriate client intake due diligence, this book offers a practical approach to evaluating the state of risk management within your firm, and to implementing a program to control it. Topics include: Strategies for tailoring a risk management program to your firm's specific needs How a good plan will improve your firm's profitability When and why to refuse a client's business How the rise of technology has affected risk for the modern law practice The need for an in-firm general counsel Self-assessment questionnaires for evaluating every aspect of law firm risk management

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Anthony Davis is a partner in Hinshaw & Culbertson's New York office. He is a member of the lawyers for the profession practice group and his practice focuses on the laws that govern lawyers. He advises attorneys and law firms on legal professional and ethics issues, law firm creation,

merger and dissolution, risk management and loss control. Mr. Davis joined Hinshaw & Culbertson LLP in February 2003. He is a past president of the Association of Professional Responsibility Lawyers (APRL). He is a member of the Professional Ethics Committee of the New York City Bar, a fellow of the College of Law Practice Management, a member of the American Law Institute and a fellow of the American Bar Foundation. Mr. Davis is a lecturer-in-law at the Columbia University School of Law, teaching professional responsibility issues in business practice. As an adjunct professor of law, Mr. Davis taught legal profession at Brooklyn Law School for many years. Katie Lachter focuses her practice on attorney professional responsibility and risk management. She represents lawyers and law firms with respect to all aspects of legal ethics and the law governing lawyers. Having previously practiced for eight years as a litigator in both civil and criminal cases, Ms. Lachter is skilled in identifying potential problems before they arise and advocating on her clients' behalf. She is also a national award-winning writer and a frequent speaker on professional responsibility issues. Prior to joining Hinshaw & Culbertson in February 2011, Ms. Lachter was an associate in several leading New York law firms, including the renowned litigation department at Paul, Weiss, Rifkind, Wharton & Garrison, where she worked on matters for the firm's largest client. From 2003 to 2004, she was a law clerk to the Honorable Bruce W. Kauffman, U.S. District Court, Eastern District of Pennsylvania.

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